

October 2017

# MISSOURI WORKS

Expanding Business and Creating Jobs

Sunset Report for the Joint Committee on  
Legislative Research



Department of Economic Development



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Per Section 620.2020.17 (1) RSMo, the Missouri Works Program is due to sunset August 28, 2019. In accordance with the requirements of Section 23.268.1, RSMo, the Department of Economic Development (DED) has prepared the following information regarding the criteria to be considered by the Joint Committee on Legislative Research:

**1. The efficiency with which the program operates.**

*The Missouri Works Program operates on the State's Fiscal Year with a \$116 million tax credit cap for the Program. This cap incorporates the remaining Quality Jobs, Enhanced Enterprise Zone, Development Tax Credit, and Rebuilding Communities tax credit programs, which were discontinued when the Missouri Works program was created. There is no cap on withholdings, except for a \$6 million cap on retention projects. A list of all projects that are currently active or have received benefits to date has been provided with this report (page 5). The most recent cost/benefit analysis on the program is attached as well (page 5).*

*The program has helped facilitate the creation of 11,943 jobs at an average wage of \$62,897 to date. The program's average wage is 135% of the current statewide average wage. Since the benefit period runs five to six years, many projects still have a number of years to create jobs and receive benefits. The program has helped facilitate the retention of 16,079 jobs within the State at an average wage of \$89,271 to date, which is 192% of the current statewide average wage.*

*From inception to September 30, 2017, companies have retained withholdings and received tax credits in the amount of \$74,653,713. This totals a cost of approximately \$2,664/job, to date.*

**2. An identification of the objectives intended for the program and the problem or need that the program was intended to address, the extent to which the objectives have been achieved, and any activities of the agency in addition to those granted by statute and the authority for such activities.**

*The objective of the Missouri Works program is to help facilitate the creation or retention of private sector jobs that pay as the chart shows below and offers health insurance in order to allow companies and workers the opportunity to thrive in Missouri. The program is a tool that incents new companies to locate in the State and Missouri companies to expand their existing businesses. The benefit to the companies in exchange for creating jobs is the ability to retain the withholdings of the net new jobs in the state and/or redeem tax credits.*

Program	% of County Average Wage Required
Mega Works 140	140%
Mega Works 120	120%
Statewide Works	90%
Retention Works	90%
Rural Works	90%
Zone Works	80%

*This program replaced the Quality Jobs, Enhanced Enterprise Zone, Development Tax Credit, and Rebuilding Communities programs. This consolidation of programs streamlined administration and made it easier for users to understand terms and definitions.*

- 3. An assessment of less restrictive or alternative methods of performing any rule or regulation that the agency performs that could adequately protect the public.**

*The program is performance-based. No benefits are paid until jobs are created.*

- 4. The extent to which the jurisdiction of the agency and the programs administered by the agency overlap or duplicate those of other agencies and the extent to which the programs administered by the agency can be consolidated with the programs of other state agencies.**

*The program does not overlap or duplicate programs in other agencies. Missouri Works is the flagship program for expanding and recruiting businesses in Missouri. Other programs enhance the efforts of this program and together are able to entice companies to do business here.*

- 5. Whether the agency has recommended to the general assembly statutory changes calculated to be of benefit to the public rather than to an occupation, business or institution that the agency regulates.**

*The Department is recommending that the program be reauthorized.*

- 6. The promptness and effectiveness with which the agency disposes of complaints concerning persons affected by the program.**

*The Department promptly addresses concerns, meets with stakeholders, and initiates other appropriate measures to resolve complaints.*

- 7. The extent to which the agency has encouraged participation by the public in making rules and decisions as opposed to participation solely by those it regulates and the extent to which the public participation has resulted in rules compatible with the objectives of the program.**

*No rules or regulations have been promulgated for the Missouri Works Program.*

- 8. The extent to which the agency has complied with applicable requirements of:**

- a. An agency of the United States or this state regarding equality of employment opportunity and the rights and privacy of individuals; and**

*The Department of Economic Development is an Equal Opportunity Employer and follows the employment requirements set forth in the Missouri Revised Statutes, the Missouri Code of State Regulations and Executive Order 10-24. Additionally, the Department enforces its own Harassment and Discrimination Policy, which includes opportunities for employees to utilize its harassment and discrimination complaint process. To ensure individual privacy rights, the Department enforces its own Personnel Files Policy, stating that the Department collects only necessary information employees and safeguards that information from improper disclosure.*



**b. State law and applicable rules of any state agency regarding purchasing goals and programs for historically underutilized businesses.**

*The Department of Economic Development follows all purchasing requirements as outlined in the Missouri Revised Statutes, the Missouri Code of State Regulations and Executive Order 10-24.*

**9. The extent to which changes are necessary in the enabling statutes of the program so that the agency can adequately comply with the criteria established in this section.**

*The Department is currently able to adequately comply with the criteria established in this section.*

**10. The extent to which the agency issues and enforces rules relating to potential conflicts of interest of its employees.**

*The Department enforces the conflict of interest and lobbying regulations set forth in Sections 105.450 through 105.498, RSMo, as well as Executive Order 17-02, with respect to its employees. Additionally, the Department enforces its own Nepotism Policy, which prevents potential conflicts of interest stemming from favoritism.*

**11. The extent to which the agency complies with chapter 610 and follows records management practices that enable the agency to respond efficiently to requests for public information.**

*The Department retains all records according to the Agency Records disposition Schedule provided by the Missouri Secretary of State and its own agency-specific records retention schedules, available to employees through the DED Intranet. Additionally, the Department maintains its own Sunshine Law Policy, to guide responses to requests for records.*

**12. The effect of federal intervention or loss of federal funds if the program is sunset.**

*There will be no loss of federal funds if the program is sunset.*

# Missouri Works Summary

Program Type	Minimum Job Number	Minimum Investment	Minimum Average Wage	Benefit Type	Statutory Benefit Calculation	Discretionary Benefit Calculation	Other notes
<b>Zone Works</b>	2	\$100,000 within 2 years of approval	80% of County Average Wage	Statutory	Retain 100% of State Withholding Tax of the new jobs for 5 years (or 6 yrs for existing MO Business)	None	Project Facility must be located in an Enhanced Enterprise Zone
<b>Rural Works</b>	2	\$100,000 within 2 years of approval	90% of County Average Wage	Statutory	Retain 100% of State Withholding Tax of the new jobs for 5 years (or 6 yrs for existing MO Business)	None	Project facility must be located in a "rural" county, which would NOT include Boone, Buchanan, Clay, Greene, Jackson, St. Charles, and St. Louis City and County.
<b>Statewide Works</b>	10	None	90% of County Average Wage	Statutory & Discretionary Components	Statutory: Retain 100% of State Withholding Tax of the new jobs for 5 years (or 6 yrs for existing MO Business.	An additional benefit of up to 6% of new payroll each yr for 5 yrs (6 yrs for an existing MO Business) in refundable tax credits (not to exceed 9% of new payroll).	
<b>Mega Works 120</b>	100	None	120% of County Average Wage	Statutory & Discretionary Components	Statutory: 6% of new payroll each yr for 5 years (6yrs for an existing MO business) in a combination of retained withholdings taxes and refundable tax credits.	An additional benefit of up to 3% of new payroll each yr for 5 yrs (6 yrs for an existing MO Business) in refundable tax credits (not to exceed 9% of new payroll).	
<b>Mega Works 140</b>	100	None	140% of County Average Wage	Statutory & Discretionary Components	Statutory: 7% of new payroll each yr for 5 years (6yrs for an existing MO business) in a combination of retained withholdings taxes and refundable tax credits.	An additional benefit of up to 2% of new payroll each yr for 5 yrs (6 yrs for existing MO Business) in refundable tax credits (not to exceed 9% of new payroll).	
<b>Retention Works</b>	50 retained	50% or more of the incentive total	90% of County Average Wage	Discretionary	None	Retain up to 100% of State Withholding Tax for the retained jobs for up to 10 years.	Company must be at-risk for relocation out-of-state.



# Missouri Works *Total Credits Authorized From 08/28/2013 To 09/30/2017*

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
<b>Missouri Works - Mega 120 Works</b>									
ALERE, INC	Approved	Statutory		\$2,291,608.00	\$2,819,785.00	286	\$6,850,000.00		
AVIATION TECHNICAL SERVICES, INC.	Approved	Discretionary		\$10,031,219.71	\$0.00	544	\$0.00	1.02	\$545,502,000.00
EXPRESS SCRIPTS HOLDING COMPANY	Approved	Statutory		\$5,399,534.00	\$2,214,380.00	300	\$10,000,000.00		
LITTLER MENDELSON, P.C.	Approved	Discretionary		\$4,873,116.00	\$4,443,387.48	275	\$13,618,000.00	1.22	\$2,956,358.00
MOON RIDGE FOODS, LLC	Approved	Discretionary		\$1,114,607.00	\$691,836.00	153	\$54,700,000.00	1.79	\$324,493,000.00
PRIVATE NATIONAL MORTGAGE ACCEPTANCE COMPANY LLC	Approved	Statutory		\$1,277,189.00	\$1,670,170.00	155	\$3,355,585.00		
RICOH USA, INC.	Approved	Statutory		\$1,458,581.00	\$1,794,759.00	140	\$15,610,000.00		
SUNGEVITY, INC.	Closed	Statutory		\$1,768,343.21	\$2,085,715.00	180	\$4,600,000.00		
THE JONES FINANCIAL COMPANIES, LLLP	Approved	Statutory		\$1,447,758.00	\$1,781,442.00	150	\$0.00		
VETERANS UNITED HOME LOANS (MORTGAGE RESEARCH CENTER)	Approved	Statutory		\$1,633,260.00	\$2,780,955.00	276	\$0.00		
				\$31,295,215.92	\$20,282,429.48	2,459	\$108,733,585.00	Avg: 1.34	\$872,951,358.00
<b>Missouri Works - Mega 140 Works</b>									
AUTOALERT, LLC	Approved	Statutory		\$4,236,171.00	\$4,972,897.00	347	\$4,500,000.00		
BURNS & MCDONNELL, INC. - NOI # 1	Approved	Statutory		\$1,900,842.00	\$1,978,428.00	250	\$38,000,000.00		
BURNS & MCDONNELL, INC. - NOI # 2	Approved	Statutory		\$1,728,980.00	\$2,737,020.00	480	\$0.00		
BURNS & MCDONNELL, INC. - NOI # 3	Approved	Statutory		\$983,730.00	\$1,557,270.00	110	\$0.00		
CBIZ OPERATIONS, INC	Approved	Statutory		\$7,950,625.00	\$12,586,044.00	391	\$15,660,000.00		
CENTENE CORPORATION	Approved	Statutory		\$3,584,025.75	\$3,730,311.75	200	\$748,000,000.00		
CENTENE CORPORATION	Approved	Statutory		\$14,428,912.35	\$12,579,066.00	827	\$7,000,000.00		
CERNER CORPORATION - NOI # 1	Approved	Statutory		\$14,458,500.00	\$0.00	500	\$423,701,863.00		
CERNER CORPORATION - NOI # 2	Approved	Statutory		\$14,458,500.00	\$0.00	500	\$0.00		
CHARTER COMMUNICATIONS, INC.	Approved	Statutory		\$1,453,392.00	\$1,372,648.00	100	\$10,000,000.00		

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
GLYNNDEVINS, INC	Approved	Statutory		\$3,110,544.00	\$3,651,508.00	265	\$2,500,000.00		
KPMG, LLP	Approved	Discretionary		\$3,927,684.00	\$3,518,162.00	175	\$4,691,065.00	1.41	\$366,577,000.00
MONSANTO COMPANY	Approved	Statutory		\$3,983,409.00	\$4,676,175.00	225	\$400,000,000.00		
MONSANTO COMPANY	Approved	Statutory		\$3,269,499.00	\$3,838,107.00	225	\$283,000,000.00		
NBKC BANK	Approved	Statutory		\$6,334,460.75	\$10,027,614.90	389	\$10,300,000.00		
SEDGWICK, LLP	Approved	Statutory		\$1,599,952.25	\$1,641,036.00	125	\$4,649,631.00		
STORE FINANCIAL USA, LLC	Approved	Statutory		\$1,887,665.42	\$2,215,955.00	127	\$1,574,387.00		
SWISS RE MANAGEMENT US CORPORATION	Approved	Statutory		\$7,674,991.00	\$12,149,710.00	403	\$19,100,000.00		
TRUSS, LLC	Approved	Statutory		\$1,771,352.00	\$2,079,414.00	147	\$2,200,000.00		
TT COMPANIES, INC	Approved	Statutory		\$5,816,656.00	\$6,828,249.00	393	\$12,000,000.00		
VIRBAC CORPORATION	Approved	Discretionary		\$5,518,638.00	\$0.00	144	\$37,942,517.00	3.59	\$693,726,000.00
WORLD WIDE TECHNOLOGY HOLDING COMPANY, INC.	Approved	Statutory		\$1,827,326.37	\$1,984,500.00	120	\$6,000,000.00		
WORLD WIDE TECHNOLOGY HOLDING COMPANY, INC.	Approved	Statutory		\$1,941,333.00	\$2,020,571.00	125	\$50,000,000.00		
WORLD WIDE TECHNOLOGY HOLDING COMPANY, INC.	Approved	Statutory		\$1,999,571.00	\$2,081,187.00	125	\$0.00		
WORLD WIDE TECHNOLOGY HOLDING COMPANY, INC.	Approved	Statutory		\$2,059,559.00	\$2,143,622.00	125	\$0.00		
				\$117,906,318.89	\$100,369,495.65	6,818	\$2,080,819,463.00	Avg: 2.50	\$1,060,303,000.00
Missouri Works - Retention Works									
AB MAURI FOOD, INC	Approved	Discretionary	55	\$0.00	\$873,799.00		\$2,285,923.00	3.33	\$175,476,000.00
BERNSTEIN-REIN ADVERTISING, INC.	Closed	Discretionary	121	\$0.00	\$1,161,854.00		\$8,891,575.00	2.31	\$549,000.00
BOEING COMPANY, THE	Approved	Discretionary	14,485	\$146,036,447.00	\$0.00		\$1,600,000,000.00	3.41	\$42,161,041.00
FORREST T. JONES & COMPANY, INC.	Approved	Discretionary	215	\$0.00	\$1,666,731.00		\$3,000,000.00	4.1	\$1,801,000.00
GEORGE K. BAUM HOLDINGS, INC.	Approved	Discretionary	61	\$0.00	\$1,295,366.00		\$6,300,000.00	1.01	\$61,000.00
POPULOUS HOLDINGS, INC.	Approved	Discretionary	180	\$0.00	\$3,083,129.00		\$7,000,000.00	1.24	\$977,000.00



Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
RSM US LLP FKA MCGLADREY LLP	Approved	Discretionary	133	\$0.00	\$1,286,050.00		\$2,978,789.00	1.17	\$31,000.00
SAINT LUKE'S HEALTH SYSTEM, INC.	Approved	Discretionary	541	\$0.00	\$6,981,804.00		\$13,838,847.00	1.29	\$0.00
SCHNUCK MARKETS, INC.	Approved	Discretionary	170	\$2,677,319.00	\$0.00		\$60,000,000.00	2.36	\$65,186,000.00
SKF USA, INC	Approved	Discretionary	388	\$0.00	\$1,303,424.00		\$31,429,037.00	3.5	\$8,279,548.00
SMITHFIELD FOODS, INC	Approved	Discretionary	326	\$0.00	\$5,694,077.00		\$10,800,000.00	1.54	\$18,982,000.00
SRG GLOBAL COATINGS INC (SIEGEL-ROBERT, INC.)	Approved	Discretionary	350	\$3,393,979.00	\$0.00		\$55,600,000.00	2.35	\$13,977,000.00
SYSCO ST. LOUIS, LLC	Approved	Discretionary	245	\$0.00	\$4,588,017.00		\$13,507,000.00	3.92	\$802,368,000.00
THE KANSAS CITY SOUTHERN RAILWAY COMPANY	Approved	Discretionary	352	\$0.00	\$7,969,913.00		\$33,800,000.00	3.95	\$2,494,000.00
			17,622	\$152,107,745.00	\$35,904,164.00		\$1,849,431,171.00	Avg: 2.53	\$1,132,342,589.00

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#### Missouri Works - Rural Works

AG CO-OP SERVICES INC.	Approved	Statutory		\$0.00	\$39,600.00	6	\$6,000,000.00		
ARCO NATIONAL CONSTRUCTION-KC, INC.	Approved	Statutory		\$0.00	\$98,825.50	10	\$200,000.00		
CONSUMERS OIL AND SUPPLY CO.	Approved	Statutory		\$0.00	\$47,542.00	6	\$1,000,000.00		
DOREL HOME FURNISHINGS, INC. (FKA AMERIWOOD INDUSTRIES, INC.)	Approved	Statutory		\$0.00	\$155,984.99	21	\$1,832,000.00		
GRASSLAND BEEF, LLC	Approved	Statutory		\$0.00	\$121,619.00	32	\$7,000,000.00		
HANDI-CRAFT COMPANY	Approved	Statutory		\$0.00	\$31,492.00	5	\$900,000.00		
HELLEBUSCH TOOL & DIE, INC.	Approved	Statutory		\$0.00	\$42,636.75	4	\$150,000.00		
INTEK CORPORATION	Approved	Statutory		\$0.00	\$16,076.00	3	\$185,000.00		
JESKE ENGINEERING, INC.	Approved	Statutory		\$0.00	\$36,712.00	4	\$150,000.00		
KINGDOME, INC.	Approved	Statutory		\$0.00	\$56,443.00	15	\$400,000.00		
KLUBA MACHINE, LLC	Approved	Statutory		\$0.00	\$10,807.00	2	\$1,008,000.00		
MARTIN ENERGY GROUP SERVICES LLC	Approved	Statutory		\$0.00	\$10,260.00	2	\$1,500,000.00		

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
MELTON MACHINE & CONTROL COMPANY	Approved	Statutory		\$0.00	\$19,260.00	2	\$100,000.00		
PARADISE LOCKER, INC.	Approved	Statutory		\$0.00	\$19,050.67	5	\$100,000.00		
POLYSOL, LLC	Approved	Statutory		\$0.00	\$83,301.00	17	\$150,000.00		
RS WAGNER, LLC DBA MERAMEC HEIGHTS COLLISION CENTER	Approved	Statutory		\$0.00	\$13,995.00	2	\$100,000.00		
SELECT PLASTICS, LLC	Approved	Statutory		\$0.00	\$129,166.00	28	\$5,310,000.00		
UNICO, INC.	Approved	Statutory		\$0.00	\$58,919.00	10	\$1,750,000.00		
WINDOW TECHNOLOGY, INC. DBA WINTECH	Approved	Statutory		\$0.00	\$87,259.00	14	\$4,400,000.00		
				\$0.00	\$1,078,948.91	188	\$32,235,000.00	Avg: 0.00	
Missouri Works - Statewide Works									
24/7 EXPRESS LOGISTICS, INC.	Approved	Discretionary		\$226,058.00	\$471,198.00	67	\$9,950,004.00	2.74	\$83,466,000.00
3M COMPANY	Approved	Discretionary		\$490,106.00	\$740,754.00	60	\$44,485,000.00	7.57	\$732,208,000.00
ABEC, INC (DBA STAINLESS TECHNOLOGY)	Approved	Discretionary		\$500,400.00	\$592,800.00	88	\$3,900,000.00	1.99	\$122,162,000.00
ADVANCED DRAINAGE SYSTEMS, INC.	Approved	Statutory		\$0.00	\$221,300.00	33	\$17,975,000.00		
ADVANTAGE CONSULTING, INC.	Approved	Statutory		\$0.00	\$519,021.00	30	\$0.00		
ALCAMI MISSOURI CORPORATION	Approved	Statutory		\$0.00	\$94,593.00	10	\$7,000,000.00		
ALCAMI MISSOURI CORPORATION	Approved	Statutory		\$0.00	\$93,656.00	10	\$10,700,000.00		
ALPS ALTERNATIVE INVESTMENT SERVICES, LLC	Approved	Statutory		\$0.00	\$621,445.00	100	\$250,000.00		
ALTEC INDUSTRIES, INC.	Approved	Statutory		\$0.00	\$909,454.00	105	\$47,800,000.00		
AMERICAN CENTURY COMPANIES, INC	Approved	Statutory		\$0.00	\$2,925,441.75	78	\$0.00		
AMERICAN MARKSMAN, LLC	Approved	Statutory		\$0.00	\$671,718.00	65	\$63,251,874.00		
AMERITAS LIFE INSURANCE CORP. FKA AMERITAS INVESTMENT CORP	Approved	Statutory		\$0.00	\$1,151,739.00	18	\$0.00		



Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
ANDERS, MINKLER, HUBER & HELM, LLP	Approved	Statutory		\$0.00	\$141,882.00	15	\$0.00		
ARDENT IT SOLUTIONS, LLC	Approved	Statutory		\$0.00	\$82,658.00	10	\$0.00		
AUSTIN MACHINE COMPANY	Approved	Statutory		\$0.00	\$83,338.00	11	\$1,500,000.00		
BALCHEM CORPORATION	Approved	Statutory		\$0.00	\$227,370.00	10	\$1,000,000.00		
BARKLEY HOLDING COMPANY, INC.	Approved	Discretionary		\$43,665.00	\$296,920.00	21	\$23,295,338.00	2.13	\$187,714,000.00
BATTENFELD TECHNOLOGIES, INC.	Approved	Statutory		\$0.00	\$99,852.00	10	\$2,400,000.00		
BEI ELECTRONICS LLC DBA BROADCAST ELECTRONICS	Approved	Statutory		\$0.00	\$92,165.00	10	\$41,500.00		
BENSON HILL BIOSYSTEMS, INC.	Approved	Statutory		\$0.00	\$184,826.00	20	\$1,770,000.00		
BIOPHARMA SERVICES USA INC.	Approved	Statutory		\$0.00	\$98,000.00	20	\$550,000.00		
BLACK & MCDONALD, INC.	Approved	Statutory		\$0.00	\$549,692.50	41	\$200,000.00		
BLUE NILE CONTRACTORS	Approved	Statutory		\$0.00	\$509,343.00	35	\$0.00		
BOB MONNIG INDUSTRIES INC	Approved	Statutory		\$0.00	\$55,240.00	11	\$0.00		
BODINE ALUMINUM, INC.	Approved	Statutory		\$0.00	\$126,366.00	25	\$11,000,000.00		
BODINE ALUMINUM, INC.	Approved	Statutory		\$0.00	\$146,349.00	28	\$23,100,000.00		
BRADFORD AND GALT, INCORPORATED	Approved	Statutory		\$0.00	\$749,319.00	65	\$0.00		
BRIGHTON AGENCY, INC.	Approved	Statutory		\$0.00	\$138,553.00	10	\$630,000.00		
BUNGE HOLDINGS NORTH AMERICA, INC - NOI # 1	Approved	Discretionary		\$670,060.00	\$626,938.00	18	\$48,507,292.00	2.85	\$15,086,493.00
BUNGE HOLDINGS NORTH AMERICA, INC. - NOI # 2	Approved	Discretionary		\$920,215.00	\$860,993.00	40	\$0.00	2.85	\$15,086,493.00
BUNZL HOLDINGS, INC.	Approved	Statutory		\$0.00	\$254,870.00	30	\$0.00		
CAPSTONE PRECISION GROUP, LLC	Approved	Statutory		\$0.00	\$93,895.00	21	\$1,046,500.00		
CARDINAL HEALTH 200, LLC	Approved	Discretionary		\$76,819.00	\$202,035.00	50	\$4,622,128.00	4.8	\$68,634,000.00
C-EDGE SOFTWARE CONSULTANTS, LLC	Approved	Statutory		\$0.00	\$279,900.00	50	\$700,000.00		
CHALLENGE MFG. HOLDINGS, INC.	Approved	Discretionary		\$588,354.00	\$882,532.00	126	\$60,000,000.00	6.54	\$1,342,468,000.00

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
CHALLENGE MFG. HOLDINGS, INC.	Approved	Discretionary		\$1,197,584.00	\$1,796,377.00	249	\$52,776,701.00	6.54	\$1,342,468,000.00
CHARTER COMMUNICATIONS, INC.	Approved	Discretionary		\$1,360,501.00	\$1,615,595.00	225	\$12,329,000.00	10.58	\$3,425,262,000.00
CHARTER COMMUNICATIONS, INC. - NOI # 1	Approved	Discretionary		\$1,059,722.00	\$1,540,063.00	163	\$51,815,959.00	10.58	\$3,425,262,000.00
CHARTER COMMUNICATIONS, INC. - NOI # 2	Approved	Discretionary		\$703,122.00	\$1,021,827.00	105	\$0.00	10.58	\$3,425,262,000.00
CHARTER COMMUNICATIONS, INC. - NOI # 3	Approved	Discretionary		\$544,883.00	\$791,862.00	79	\$0.00	10.58	\$3,425,262,000.00
CLOUDWARE LLC DBA BLUESTRATA EHR	Approved	Statutory		\$0.00	\$220,801.00	19	\$138,000.00		
COGNIZANT TRIZETTO SOFTWARE GROUP, INC.	Approved	Statutory		\$0.00	\$1,077,087.00	114	\$13,728,500.00		
COOK SALES, INC DBA COOK PORTABLE WAREHOUSES	Approved	Statutory		\$0.00	\$349,890.00	80	\$1,375,000.00		
COOLFIRE SOLUTIONS, INC.	Approved	Statutory		\$0.00	\$112,200.00	11	\$0.00		
CORELINK ENTERPRISES LLC	Approved	Statutory		\$0.00	\$498,909.00	50	\$6,500,000.00		
CRAFTSMEN INDUSTRIES, INC.	Approved	Statutory		\$0.00	\$85,351.00	12	\$0.00		
CREATIVE ANVIL, LLC	Approved	Statutory		\$0.00	\$135,518.00	10	\$0.00		
CROSSFIRST BANK	Approved	Statutory		\$0.00	\$1,163,681.00	40	\$1,000,000.00		
CRYOVAC, INC (SEALED AIR CORP)	Approved	Statutory		\$0.00	\$430,069.00	38	\$31,000,000.00		
CST INDUSTRIES, INC.	Approved	Statutory		\$0.00	\$1,299,111.50	57	\$944,000.00		
CUSHMAN & WAKEFIELD U.S., INC.	Approved	Discretionary		\$153,311.00	\$476,797.00	50	\$5,000,000.00	3.63	\$1,019,318,000.00
DATA SYSTEMS INTERNATIONAL, INC.	Approved	Statutory		\$0.00	\$839,829.80	30	\$532,169.00		
DETROIT TOOL METAL PRODUCTS CO.	Approved	Discretionary		\$55,848.00	\$146,880.00	30	\$4,476,400.00	11.25	\$100,433,000.00
DIEOMATIC INCORPORATED DBA LMV AUTOMOTIVE SYSTEMS	Approved	Discretionary		\$2,006,655.00	\$0.00	166	\$37,198,000.00	5.03	\$688,080,000.00
DQSC, LLC DBA DELTA QUEEN STEAMBOAT COMPANY	Approved	Statutory		\$0.00	\$117,569.00	18	\$0.00		
DRIVE SOCIAL MEDIA, LLC	Approved	Discretionary		\$18,811.00	\$150,002.00	22	\$201,000.00	8.8	\$195,160,000.00



Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
DRXPRT CLOUD CORP DBA MEDINEXO	Approved	Statutory		\$0.00	\$658,020.00	75	\$0.00		
DST HEALTH SOLUTIONS, LLC	Approved	Statutory		\$0.00	\$1,291,402.00	315	\$100,000.00		
EMFLUENCE, LLC	Approved	Statutory		\$0.00	\$80,250.00	10	\$0.00		
EMW INDUSTRIAL INC	Approved	Discretionary		\$28,301.00	\$187,355.00	23	\$1,146,165.00	5.97	\$28,412,000.00
ENGAGED IN LIFE, LLC	Approved	Discretionary		\$168,920.00	\$361,488.00	40	\$7,242,000.00	1.07	\$162,354,000.00
ENGAGED IN LIFE, LLC	Approved	Discretionary		\$143,176.00	\$306,396.00	40	\$11,117,000.00	1.07	\$162,354,000.00
ENGLUBE, INC.	Approved	Statutory		\$0.00	\$619,271.00	36	\$6,900,000.00		
ENVIRONMENTAL WORKS, INC.	Approved	Statutory		\$0.00	\$98,332.02	10	\$166,000.00		
ENVIRONMENTAL WORKS, INC.	Approved	Statutory		\$0.00	\$106,268.00	10	\$0.00		
ENVIROTECH PUMPSYSTEMS, INC DBA WEIR MINERALS LEWIS PUMPS	Approved	Discretionary		\$570,897.00	\$0.00	35	\$2,300,000.00	8.65	\$169,159,000.00
ENVISION, LLC	Approved	Statutory		\$0.00	\$1,710,560.00	153	\$140,000.00		
ESSIG M, LLC	Approved	Statutory		\$0.00	\$103,527.00	15	\$10,000.00		
EUROFINS PANLABS, INC.	Approved	Statutory		\$0.00	\$103,700.00	10	\$0.00		
EVOGENE, INC.	Approved	Statutory		\$0.00	\$225,288.00	15	\$1,000,000.00		
EVOLYTICS, LLC	Approved	Statutory		\$0.00	\$123,110.00	10	\$0.00		
EXHIBIT ASSOCIATES, INC.	Approved	Statutory		\$0.00	\$158,566.00	18	\$6,094,500.00		
EXPRESS CHEM, LLC	Approved	Statutory		\$0.00	\$70,399.00	10	\$416,350.00		
FIDELITY COMMUNICATIONS CO.	Closed	Statutory		\$0.00	\$357,006.00	37	\$825,000.00		
FINLOCKER, LLC	Approved	Statutory		\$0.00	\$200,039.00	15	\$0.00		
FIRST MORTGAGE SOLUTIONS, LLC	Approved	Statutory		\$0.00	\$194,860.00	17	\$1,026,800.00		
FISHER-ROSEMOUNT SYSTEMS, INC.	Approved	Discretionary		\$712,519.00	\$1,213,208.00	60	\$2,600,000.00	1.37	\$101,500,000.00
FISHTECH GROUP, LLC FKA FISHTECH LABS, LLC	Approved	Discretionary		\$107,411.00	\$921,587.00	43	\$10,200,000.00	3.36	\$2,310,982.00
FIVE ELMS CAPITAL SERVICING, LLC	Approved	Statutory		\$0.00	\$569,310.00	33	\$0.00		

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
FOAM SUPPLIES, INC.	Approved	Statutory		\$0.00	\$85,850.00	11	\$2,000,000.00		
FUJIFILM HOLDINGS AMERICA CORPORATION	Approved	Statutory		\$0.00	\$836,810.35	49	\$460,000.00		
GLOBAL SURGICAL CORPORATION	Approved	Statutory		\$0.00	\$80,250.00	10	\$210,000.00		
GMES LLC DBA GME SUPPLY	Approved	Statutory		\$0.00	\$149,259.00	30	\$340,000.00		
GRIDLIANCE MANAGEMENT LLC	Approved	Statutory		\$0.00	\$330,331.00	15	\$300,000.00		
HARTMANN US INC.	Approved	Statutory		\$0.00	\$240,665.16	43	\$0.00		
HD SUPPLY INC	Approved	Discretionary		\$147,672.00	\$254,657.50	30	\$5,350,000.00	4.95	\$143,533,000.00
HEARTLAND PET FOOD MANUFACTURING (BLUE BUFFALO)	Approved	Discretionary		\$108,865.00	\$144,310.00	24	\$57,500,000.00	4.62	\$104,065,000.00
HENDERSON PRODUCTS, INC.	Approved	Statutory		\$0.00	\$124,230.00	23	\$350,000.00		
HENRY WURST, INC.	Approved	Statutory		\$0.00	\$215,432.00	27	\$500,000.00		
HMA, INC.	Approved	Statutory		\$0.00	\$1,355,954.00	42	\$3,000,000.00		
HNTB HOLDINGS LTD.	Approved	Statutory		\$0.00	\$640,131.00	38	\$702,000.00		
HOFFMANN BROTHERS HEATING & AIR CONDITIONING INC	Approved	Statutory		\$0.00	\$591,604.00	72	\$2,200,000.00		
HS BAKING ENTERPRISES, LLC	Approved	Statutory		\$0.00	\$579,640.44	124	\$1,300,000.00		
HUB GROUP, INC.	Approved	Statutory		\$0.00	\$1,108,715.00	150	\$1,340,957.00		
HUVEPHARMA, INC.	Approved	Discretionary		\$42,929.00	\$103,030.00	12	\$18,958,000.00	5.79	\$203,780,000.00
ILLINOIS TOOL WORKS, INC (ITWEAE)	Approved	Statutory		\$0.00	\$52,893.00	13	\$20,000.00		
INTEGRITY WEB CONSULTING, INC.	Approved	Statutory		\$0.00	\$425,071.00	30	\$0.00		
INVESCO, INC.	Approved	Statutory		\$0.00	\$300,900.00	38	\$0.00		
J.W. SOFTWARE, INC.	Approved	Statutory		\$0.00	\$166,264.00	10	\$0.00		
JACK COOPER TRANSPORT COMPANY, INC.	Approved	Statutory		\$0.00	\$160,445.58	17	\$135,000.00		
JASON INCORPORATED	Approved	Discretionary		\$584,234.00	\$761,451.01	164	\$6,600,000.00	5.13	\$374,054,000.00



Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
JASPER ENGINE EXCHANGE, INC.	Approved	Discretionary		\$20,642.00	\$108,576.00	24	\$2,500,000.00	26.24	\$3,723,900.00
JASPER PRODUCTS, LLC	Approved	Statutory		\$0.00	\$325,501.00	30	\$26,500,000.00		
JBLOOM, LLC	Approved	Statutory		\$0.00	\$69,763.00	12	\$0.00		
JETCORP TECHNICAL SERVICES INC. DBA FLYING COLOURS CORP.	Approved	Statutory		\$0.00	\$1,023,459.00	101	\$10,324,000.00		
JOHN HENRY FOSTER CO ST LOUIS INC	Approved	Statutory		\$0.00	\$183,600.00	20	\$0.00		
KATALYST GROUP, INC.	Approved	Statutory		\$0.00	\$160,909.00	29	\$250,000.00		
KRAFT HEINZ FOODS COMPANY	Approved	Discretionary		\$547,887.00	\$534,147.00	55	\$44,000,000.00	4.5	\$228,943,000.00
KRAFT HEINZ FOODS COMPANY	Approved	Discretionary		\$276,428.00	\$552,857.00	69	\$146,070,000.00	7.67	\$5,743,477.00
KWS GATEWAY RESEARCH CENTER, LLC	Approved	Discretionary		\$248,850.00	\$351,938.50	21	\$17,200,000.00	2.39	\$110,168,000.00
L KEELEY CONSTRUCTION CO.	Approved	Statutory		\$0.00	\$558,545.32	57	\$1,258,474.00		
LEAD BANK	Approved	Statutory		\$0.00	\$185,319.00	12	\$5,050,000.00		
LIFESTYLE PUBLICATIONS, LLC	Approved	Statutory		\$0.00	\$411,556.00	65	\$0.00		
LMI AEROSPACE, INC	Approved	Statutory		\$0.00	\$369,000.00	60	\$11,600,000.00		
LOCKERDOME, LLC	Approved	Discretionary		\$138,701.00	\$445,231.00	50	\$4,240,000.00	6.57	\$962,585,000.00
MARK ANDY, INC.	Approved	Statutory		\$0.00	\$149,695.00	10	\$0.00		
MARK ONE ELECTRIC COMPANY, INC	Approved	Statutory		\$0.00	\$744,322.00	70	\$5,159,500.00		
MARTINREA RIVERSIDE, LLC	Approved	Discretionary		\$2,604,959.00	\$0.00	278	\$45,378,323.00	6.44	\$1,232,880,000.00
MARYVILLE DATA SYSTEMS INC DBA MARYVILLE TECHNOLOGY	Approved	Statutory		\$0.00	\$310,522.00	14	\$1,270,000.00		
MAYER HOFFMAN MCCANN PC.	Approved	Statutory		\$0.00	\$720,087.25	14	\$30,000.00		
MEDICAL TRANSPORTATION MANAGEMENT, INC.	Approved	Statutory		\$0.00	\$165,348.64	30	\$0.00		
METAL CONTAINER CORPORATION	Approved	Discretionary		\$594,332.00	\$962,252.00	73	\$150,000,000.00	4.42	\$188,629,000.00
METER READINGS HOLDING, LLC	Approved	Statutory		\$0.00	\$762,239.00	31	\$0.00		

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
MID AMERICA FREIGHT LOGISTICS, LLC	Approved	Statutory		\$0.00	\$362,266.00	127	\$0.00		
MID-LAND ERECTOR CO. DBA MID-LAND ENTERPRISES	Approved	Statutory		\$0.00	\$87,210.00	13	\$200,000.00		
MIDWEST SCRAP MANAGEMENT, INC.	Approved	Statutory		\$0.00	\$170,499.00	30	\$0.00		
MILESTONE EQUIPMENT HOLDINGS, LLC	Approved	Statutory		\$0.00	\$150,512.00	10	\$0.00		
MITEK USA, INC.	Approved	Discretionary		\$499,946.00	\$851,259.00	42	\$16,000,000.00	2.33	\$232,941,000.00
MMC CONTRACTORS NATIONAL, INC.	Approved	Statutory		\$0.00	\$699,369.00	42	\$3,500,000.00		
MONETA GROUP, LLC	Approved	Statutory		\$0.00	\$413,066.00	50	\$0.00		
MUELLER PROST, PC	Approved	Statutory		\$0.00	\$351,357.00	54	\$500,000.00		
MULTIVAC INC	Approved	Discretionary		\$87,845.00	\$601,133.00	51	\$6,925,000.00	3.46	\$110,962,000.00
MYSIDEWALK, INC FKA MINDMIXER MANAGEMENT LLC	Approved	Discretionary		\$404,174.00	\$1,252,276.00	80	\$1,502,612.00	1.07	\$120,087,000.00
NATIONAL ADVISORS TRUST CO. FSB	Approved	Statutory		\$0.00	\$972,980.47	53	\$1,550,000.00		
NATIONAL INFORMATION SOLUTIONS COOPERATIVE, INC.	Approved	Statutory		\$0.00	\$276,347.00	37	\$0.00		
NATIONAL SOCCER COACHES ASSOCIATION OF AMERICA	Approved	Statutory		\$0.00	\$212,147.00	25	\$75,000.00		
NCM ASSOCIATES, INC.	Approved	Statutory		\$0.00	\$1,708,108.75	95	\$1,700,000.00		
NESHER PHARMACEUTICALS USA LLC	Approved	Discretionary		\$138,134.00	\$304,815.00	30	\$35,000,000.00	8.63	\$614,166,000.00
NILES MEDIA GROUP, INC.	Approved	Statutory		\$0.00	\$75,600.00	10	\$0.00		
NORTH AMERICAN SAVINGS BANK, FSB	Approved	Discretionary		\$935,262.00	\$2,355,474.00	248	\$8,080,954.00	7.02	\$19,142,708.00
OBJECT COMPUTING, INC.	Approved	Statutory		\$0.00	\$702,497.00	30	\$0.00		
O'FALLON CASTING, LLC	Approved	Statutory		\$0.00	\$74,880.00	10	\$5,000,000.00		
OIX, INC.	Approved	Discretionary		\$223,109.00	\$267,731.00	50	\$12,673,210.00	4.21	\$42,206,000.00
ONSHORE TECHNOLOGY SERVICES, INC.	Approved	Statutory		\$0.00	\$318,027.00	148	\$60,000.00		
ORANGE EV, LLC.	Approved	Statutory		\$0.00	\$741,375.00	123	\$2,550,000.00		



Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
OWENS CORNING MINERAL WOOL LLC	Approved	Discretionary		\$784,204.00	\$427,747.00	66	\$87,900,000.00	1.28	\$494,171,000.00
OWENS CORNING MINERAL WOOL LLC	Approved	Discretionary		\$465,057.00	\$253,667.00	38	\$50,000,000.00	1.28	\$494,171,000.00
PARIC CORPORATION	Approved	Statutory		\$0.00	\$690,152.00	46	\$20,000.00		
PARKER HANNIFIN CORP	Approved	Statutory		\$0.00	\$156,095.00	30	\$0.00		
PATTERSON MOLD & TOOL (PACE INDUSTRIES, INC. PATTERSON DIV)	Approved	Statutory		\$0.00	\$134,017.50	19	\$4,400,000.00		
PBAJ MANAGEMENT, LLC	Approved	Statutory		\$0.00	\$302,757.32	26	\$1,200,000.00		
PEPSI MIDAMERICA CO.	Approved	Statutory		\$0.00	\$220,448.00	35	\$2,100,000.00		
PHOENIX MANUFACTURING, LLC	Approved	Statutory		\$0.00	\$239,945.00	45	\$1,250,000.00		
PINSIGHT MEDIA+, INC.	Approved	Discretionary		\$145,539.00	\$550,138.00	25	\$2,300,000.00	4.15	\$974,731,000.00
PIPKINS, INC.	Approved	Statutory		\$0.00	\$150,258.00	10	\$0.00		
PIVA GROUP NORTH AMERICA, LLC	Approved	Discretionary		\$70,927.00	\$202,145.00	36	\$5,108,750.00	6.74	\$5,679,650.00
POPULOUS HOLDINGS, INC.	Approved	Discretionary		\$146,228.00	\$374,727.50	20		4.08	\$62,218,000.00
POST HOLDINGS, INC.	Approved	Statutory		\$0.00	\$294,006.00	16	\$0.00		
PRAMATA CORPORATION	Approved	Statutory		\$0.00	\$170,950.50	10	\$272,000.00		
PREMIUM WATERS, INC.	Approved	Discretionary		\$71,110.00	\$152,176.00	38	\$11,100,000.00	4.16	\$422,163,000.00
PROPHARMA MIS, LLC	Approved	Statutory		\$0.00	\$682,859.34	36	\$255,000.00		
RABO AGRIFINANCE, LLC	Approved	Statutory		\$0.00	\$718,217.00	34	\$35,592,000.00		
RAPID RESPONSE ROOFING & RESTORATION FKA RAPID RESPONSE ROOFING	Approved	Statutory		\$0.00	\$103,279.00	15	\$600,000.00		
RENOVATE AMERICA, INC	Approved	Statutory		\$0.00	\$338,051.00	14	\$200,000.00		
RLC, LLC DBA RENAISSANCE INFRASTRUCTURE CONSULTING	Approved	Statutory		\$0.00	\$68,729.66	10	\$435,000.00		
ROLL ON TRANSPORTATION INC.	Approved	Statutory		\$0.00	\$129,780.00	23	\$0.00		
ROS TECHNOLOGY SERVICES, INC.	Approved	Statutory		\$0.00	\$552,682.00	50	\$3,388,000.00		

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RSII CORPORATION DBA FLUENCE	Approved	Statutory		\$0.00	\$1,282,266.00	80	\$1,000,000.00		
RSM US LLP FKA MCGLADREY LLP	Approved	Discretionary		\$104,099.00	\$204,945.00	11	\$1,760,000.00	1.06	\$38,452,000.00
RUBINBROWN LLP	Approved	Statutory		\$0.00	\$867,888.00	70	\$2,200,000.00		
RUBINBROWN, LLP	Approved	Statutory		\$0.00	\$548,468.00	75	\$1,250,000.00		
RYAN WYSE TECHNOLOGY & DESIGN LLC DBA CODE KOALAS	Approved	Statutory		\$0.00	\$405,594.00	88	\$50,000.00		
S&B PHARMA, INC DBA ALKEM LABORATORIES	Approved	Statutory		\$0.00	\$327,627.00	30	\$0.00		
S4 USA LLC	Approved	Statutory		\$0.00	\$226,850.00	20	\$0.00		
SAFETREK, INC.	Approved	Discretionary		\$20,366.00	\$307,940.00	24	\$81,000.00	8.09	\$6,313,348.00
SAINT LOUIS SEWN, LLC	Approved	Statutory		\$0.00	\$138,809.00	35	\$1,054,000.00		
SAINT LUKE'S HEALTH SYSTEM, INC.	Approved	Statutory		\$0.00	\$1,149,522.49	100	\$0.00		
SAK CONSTRUCTION, LLC	Approved	Statutory		\$0.00	\$1,367,047.78	116	\$10,000,000.00		
SANDBERG, PHOENIX & VON GONTARD, PC	Approved	Statutory		\$0.00	\$305,954.00	35	\$3,450,000.00		
SANDY, INC.	Approved	Statutory		\$0.00	\$169,544.64	18	\$0.00		
SAPPER CONSULTING LLC	Approved	Statutory		\$0.00	\$136,800.00	20	\$12,000.00		
SCHREIBER FOODS, INC.	Approved	Statutory		\$0.00	\$770,148.00	85	\$40,000,000.00		
SERVICE MANAGEMENT GROUP, INC.	Approved	Statutory		\$0.00	\$598,699.00	27	\$2,090,000.00		
SERVICE MANAGEMENT GROUP, INC.	Approved	Statutory		\$0.00	\$372,412.68	22	\$823,000.00		
SEVENTH WAVE LABORATORIES, LLC	Approved	Discretionary		\$253,252.00	\$354,996.00	42	\$11,000,000.00	3.35	\$59,692,000.00
SEYER INDUSTRIES, INC.	Approved	Discretionary		\$108,010.00	\$178,756.00	15	\$11,500,000.00	2.09	\$719,536,000.00
SEYER INDUSTRIES, INC.	Approved	Discretionary		\$148,334.00	\$245,492.00	20	\$0.00	2.09	\$719,536,000.00
SHICK TUBE-VEYOR CORPORATION	Approved	Discretionary		\$76,993.00	\$319,262.00	33	\$7,902,876.00	4.65	\$209,045,000.00
SHIELD CASEWORK, LLC	Approved	Statutory		\$0.00	\$435,404.00	56	\$500,000.00		



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SLALOM LLC	Approved	Statutory		\$0.00	\$563,714.00	36	\$0.00		
SOFTVU LLC	Approved	Statutory		\$0.00	\$1,230,131.74	78	\$0.00		
SOLID GOLD PET LLC	Approved	Statutory		\$0.00	\$438,083.00	25	\$100,000.00		
SOUTHERN GRAPHICS SYSTEMS, LLC	Approved	Statutory		\$0.00	\$207,677.00	20	\$100,000.00		
SPECTRUM BRANDS, INC DBA UNITED PET GROUP, INC	Approved	Statutory		\$0.00	\$915,419.00	45	\$897,500.00		
SPRING VENTURE GROUP, LLC	Approved	Statutory		\$0.00	\$1,170,526.50	130	\$1,500,000.00		
SPRING VENTURE GROUP, LLC	Approved	Discretionary		\$2,153,585.00	\$5,376,431.00	681	\$26,000,000.00	1.37	\$1,547,241,000.00
SQUARE, INC.	Approved	Discretionary		\$2,520,157.00	\$0.00	246	\$9,181,767.00	4.08	\$1,200,958,000.00
STAHL SPECIALTY COMPANY	Approved	Statutory		\$0.00	\$453,966.00	135	\$0.00		
STEELVILLE MANUFACTURING CO	Approved	Discretionary		\$54,364.00	\$77,469.00	12	\$2,380,209.00	5.96	\$196,442,000.00
STEELVILLE MANUFACTURING CO	Approved	Discretionary		\$69,995.00	\$99,742.00	15	\$11,605,319.00	5.96	\$196,442,000.00
STEREOTAXIS, INC	Approved	Statutory		\$0.00	\$679,989.00	28	\$5,841,454.00		
SUNSMART TECHNOLOGIES, LLC	Approved	Statutory		\$0.00	\$686,238.00	75	\$200,000.00		
SURGASSIST HEALTHCARE SOLUTIONS, LLC	Approved	Statutory		\$0.00	\$254,234.00	63	\$200,800.00		
TALX CORPORATION DBA EQUIFAX WORKFORCE SOLUTIONS	Approved	Statutory		\$0.00	\$1,025,922.00	50	\$3,000,000.00		
THE HOLLIS & MILLER GROUP INC DBA HOLLIS + MILLER ARCHITECTS INC	Approved	Statutory		\$0.00	\$1,017,812.00	59	\$2,500,000.00		
THE INSURANCE SHOP, LLC	Approved	Statutory		\$0.00	\$43,395.00	10	\$350,000.00		
THE LAUNCHCODE FOUNDATION	Approved	Discretionary		\$173,422.96	\$234,600.00	20	\$2,639,000.00	1.04	\$18,127,000.00
THE NERDERY LLC	Approved	Discretionary		\$120,188.00	\$309,055.00	20	\$4,379,140.00	3.44	\$170,197,000.00
THE WHITLOCK COMPANY, LLP	Approved	Statutory		\$0.00	\$688,252.00	51	\$1,242,500.00		
THREE DOG BAKERY, LLC	Approved	Statutory		\$0.00	\$511,011.80	67	\$350,000.00		
THROTTLENET, INC.	Approved	Statutory		\$0.00	\$136,923.00	24	\$0.00		

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
TIMKEN SMO, LLC FKA THE CARLSTAR GROUP LLC FKA CTP TRANS	Approved	Statutory		\$0.00	\$3,169,559.00	522	\$19,200,000.00		
TOPOPPS, INC.	Approved	Statutory		\$0.00	\$194,796.00	35	\$550,000.00		
TOTAL QUALITY LOGISTICS, LLC	Approved	Statutory		\$0.00	\$694,117.00	100	\$530,000.00		
TRANSLUX CORPORATION	Approved	Discretionary		\$153,020.00	\$263,828.00	40	\$2,800,000.00	18.53	\$745,728,000.00
TUCKER ALLEN, LLC	Approved	Statutory		\$0.00	\$408,241.00	28	\$3,000,000.00		
TURNKEY TECHNOLOGIES, INC.	Approved	Statutory		\$0.00	\$520,128.00	40	\$5,060,000.00		
U.S. BANK NATIONAL ASSOCIATION	Approved	Discretionary		\$271,107.00	\$897,365.00	76	\$290,000.00	11.12	\$1,943,817,000.00
ULTRAX AEROSPACE, INC.	Approved	Statutory		\$0.00	\$890,732.00	193	\$2,500,000.00		
UNITE PRIVATE NETWORKS, LLC	Approved	Discretionary		\$57,479.00	\$434,544.00	30	\$3,981,072.00	21.34	\$10,195,663.00
UNITECH CONSULTING, LLC DBA CHAMELEON INTEGRATED SERVICES)	Approved	Statutory		\$0.00	\$499,800.00	60	\$7,000,000.00		
UNITED PARCEL SERVICE, INC	Approved	Statutory		\$0.00	\$219,885.00	24	\$0.00		
US FARATHANE, LLC	Approved	Discretionary		\$449,541.00	\$1,114,079.00	197	\$45,000,000.00	12.74	\$1,233,856,000.00
VARSITY TUTORS LLC	Approved	Statutory		\$0.00	\$310,725.00	35	\$2,750,000.00		
VINUITY, LLC	Approved	Statutory		\$0.00	\$160,740.00	50	\$30,000.00		
VIRGIN MOBILE USA- EVOLUTION, INC.	Approved	Statutory		\$0.00	\$2,077,433.00	84	\$0.00		
VML, INC.	Approved	Statutory		\$0.00	\$1,473,089.00	120	\$5,500,000.00		
W.W. WOOD PRODUCTS, INC.	Approved	Statutory		\$0.00	\$1,980,626.24	695	\$10,000,000.00		
WAYZATA HOME PRODUCTS LLC	Approved	Statutory		\$0.00	\$794,584.00	98	\$1,950,000.00		
WILHOIT PROPERTIES, INC.	Approved	Statutory		\$0.00	\$299,841.00	24	\$0.00		
WILLERDING ACQUISITION CORP. DBA WB INDUSTRIES	Approved	Statutory		\$0.00	\$85,383.00	10	\$0.00		
WITTE BROS.EXCHANGE INC.	Approved	Statutory		\$0.00	\$145,704.00	15	\$8,100,000.00		
WORLD WIDE TECHNOLOGY HOLDING COMPANY, INC.	Approved	Statutory		\$0.00	\$595,350.00	36	\$0.00		



Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
XCELIGENT, INC.	Approved	Statutory		\$0.00	\$1,588,846.26	211	\$805,050.00		
YOH SERVICES, LLC	Approved	Discretionary		\$545,846.00	\$1,232,657.00	150	\$3,195,315.00	2.47	\$248,077,000.00
YOUNG INNOVATIONS, INC.	Approved	Statutory		\$0.00	\$218,700.00	30	\$2,000,000.00		
ZAF ENERGY SYSTEMS, INC.	Approved	Statutory		\$0.00	\$175,618.00	135	\$4,755,360.00		
				\$28,914,130.96	\$124,271,423.49	13,986	\$1,825,644,322.00	Avg: 5.83	\$36,653,819,714.00
Missouri Works - Zone Works									
A. ZAHNER COMPANY	Approved	Statutory		\$0.00	\$305,414.00	24	\$1,250,000.00		
AB MAURI FOOD, INC	Approved	Statutory		\$0.00	\$139,042.00	7	\$3,000,000.00		
ACCI SPECIALTY MATERIALS, LLC	Approved	Statutory		\$0.00	\$97,878.00	14	\$970,000.00		
ACE PIPE CLEANING, INC.	Approved	Statutory		\$0.00	\$20,655.00	3	\$100,000.00		
AJINOMOTO WINDSOR INC	Approved	Statutory		\$0.00	\$364,344.00	63	\$38,925,000.00		
ALBAUGH LLC	Approved	Statutory		\$0.00	\$66,941.00	11	\$8,176,241.00		
ALLEN FILTRATION, LLC	Approved	Statutory		\$0.00	\$373,573.00	50	\$1,000,000.00		
ALLIED MATERIALS & EQUIPMENT CO INC	Approved	Statutory		\$0.00	\$172,961.00	35	\$1,766,000.00		
ALPHA ENERGY AND ELECTRIC, INC. DBA ALPHA GENERAL CONTRACTING	Approved	Statutory		\$0.00	\$595,403.00	36	\$1,000,000.00		
AMERICAN DISCOVERY TEXTILE MFG., LLC	Approved	Statutory		\$0.00	\$79,119.00	38	\$1,500,000.00		
ANHEUSER-BUSCH EMPLOYEES' CREDIT UNION	Approved	Statutory		\$0.00	\$361,407.00	34	\$14,300,000.00		
APEX ENGINEERS KS, INC. DBA APEX ENGINEERS, INC.	Approved	Statutory		\$0.00	\$17,042.00	2	\$100,000.00		
ATRO ENGINEERED SYSTEMS, INC.	Approved	Statutory		\$0.00	\$224,751.00	50	\$1,000,000.00		
AXIUM PLASTICS LLC	Approved	Statutory		\$0.00	\$231,784.00	48	\$16,000,000.00		
BCP INGREDIENTS, INC.	Approved	Statutory		\$0.00	\$38,346.69	6	\$15,000,000.00		
BEN HUR STEEL WORX, LLC	Approved	Statutory		\$0.00	\$128,146.00	20	\$3,615,000.00		
BIG GARAGES, LLC	Approved	Statutory		\$0.00	\$11,273.00	2	\$8,850,000.00		

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
BONFYRE, INC	Approved	Statutory		\$0.00	\$104,701.00	9	\$500,000.00		
BRADO CUNEO NOLLAU, LLC DBA BRADO CREATIVE INSIGHT	Approved	Statutory		\$0.00	\$210,925.00	12	\$350,000.00		
BROOKFIELD FABRICATING CORPORATION	Approved	Statutory		\$0.00	\$126,752.00	38	\$3,100,000.00		
BURGER & BROWN ENGINEERING, INC.	Approved	Statutory		\$0.00	\$42,962.00	7	\$250,000.00		
CALLIS & ASSOCIATES, INC.	Approved	Statutory		\$0.00	\$66,768.00	10	\$125,000.00		
CASSENS TRANSPORT COMPANY	Approved	Statutory		\$0.00	\$1,327,844.53	95	\$2,750,000.00		
CENTRAL STATE ENTERPRISES OF MISSOURI	Approved	Statutory		\$0.00	\$155,617.00	25	\$100,000.00		
CEVA ANIMAL HEALTH, LLC	Approved	Statutory		\$0.00	\$30,296.00	5	\$564,132.00		
CLARITY TELECOM, LLC	Approved	Statutory		\$0.00	\$123,169.60	11	\$3,000,000.00		
COMMUNITY WHOLESALE TIRE DISTRIBUTING, INC.	Approved	Statutory		\$0.00	\$145,950.00	20	\$1,000,000.00		
CORESLAB STRUCTURES (MISSOURI), INC.	Approved	Statutory		\$0.00	\$406,301.00	140	\$1,049,000.00		
CROSSROADS EAST, LLC	Approved	Statutory		\$0.00	\$21,660.00	4	\$125,000.00		
CROSSROADS FINANCIAL MANAGEMENT INC	Approved	Statutory		\$0.00	\$223,648.00	4	\$1,071,000.00		
CURRENT ELECTRIC, HEATING AND AIR, INC.	Approved	Statutory		\$0.00	\$18,836.00	4	\$275,000.00		
DAILY'S PREMIUM MEATS, LLC	Approved	Statutory		\$0.00	\$725,246.00	212	\$41,500,000.00		
DAVID MASON & ASSOCIATES, INC.	Approved	Statutory		\$0.00	\$140,255.05	11	\$225,000.00		
DEXTER HOSPITALITY, INC.	Approved	Statutory		\$0.00	\$286,710.00	50	\$525,000.00		
DIAMOND LANE MANUFACTURING LLC	Approved	Statutory		\$0.00	\$4,193.00	2	\$250,000.00		
DIGITAL MONITORING PRODUCTS INC	Approved	Statutory		\$0.00	\$498,060.73	65	\$150,000.00		
DRIVERSITI INC.	Approved	Statutory		\$0.00	\$226,327.00	10	\$2,000,000.00		
DURACOMM CORPORATION	Approved	Statutory		\$0.00	\$134,532.00	25	\$400,000.00		



Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
E.S. ELEY & SONS FUNERAL CHAPEL, INC.	Approved	Statutory		\$0.00	\$19,863.00	3	\$100,000.00		
EARTH-TO-GO, INC.	Approved	Statutory		\$0.00	\$87,199.00	28	\$6,790,000.00		
ELLIOTT ROBINSON & CO. LLP	Approved	Statutory		\$0.00	\$52,200.00	9	\$3,000,000.00		
ENCOMPAS CORPORATION	Approved	Statutory		\$0.00	\$23,994.00	2	\$275,000.00		
ENGINUITY WORLDWIDE LLC	Approved	Statutory		\$0.00	\$56,539.00	5	\$250,000.00		
ENTREPRENEUR ADVERTISING GROUP, LLC DBA EAG ADVERTISING & MARKET	Approved	Statutory		\$0.00	\$18,848.48	2	\$100,000.00		
ENVIRONMENTAL WORKS, INC.	Approved	Statutory		\$0.00	\$140,653.50	10	\$166,000.00		
EPARTMENT COMMUNITIES, LLC	Approved	Statutory		\$0.00	\$15,190.00	2	\$10,000,000.00		
EXIDE TECHNOLOGIES, INC.	Approved	Statutory		\$0.00	\$643,084.00	80	\$34,562,447.00		
FENCEPOST PRODUCTIONS, INC.	Approved	Statutory		\$0.00	\$29,010.00	5	\$500,000.00		
FIRSTSERVICE RESIDENTIAL MISSOURI, INC.	Approved	Statutory		\$0.00	\$162,197.00	22	\$280,168.00		
GADELLNET CONSULTING SERVICES, LLC	Approved	Statutory		\$0.00	\$351,791.99	30	\$1,350,000.00		
GATEWAY PACKAGING COMPANY OF GRANITE CITY, LLC	Approved	Statutory		\$0.00	\$253,284.00	39	\$750,000.00		
GENERATOR STUDIO, LLC	Approved	Statutory		\$0.00	\$66,681.34	10	\$209,000.00		
GLANBIA NUTRITIONALS (NA), INC. (SELTZER COMPANIES, INC)	Approved	Statutory		\$0.00	\$163,309.00	52	\$3,000,000.00		
GREEN SUPPLY, INC	Approved	Statutory		\$0.00	\$117,463.00	31	\$3,000,000.00		
HERITAGE TRACTOR, INC	Approved	Statutory		\$0.00	\$250,380.00	35	\$4,000,000.00		
HICKORY SPECIALTIES INC.	Approved	Statutory		\$0.00	\$31,747.00	4	\$14,295,000.00		
HIGH LIFE SALES COMPANY	Approved	Statutory		\$0.00	\$22,780.00	2	\$7,500,000.00		
HOK GROUP, INC	Approved	Statutory		\$0.00	\$86,908.00	9	\$100,000.00		
HOK GROUP, INC.	Approved	Statutory		\$0.00	\$46,601.00	4	\$100,000.00		

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
HOMOLY AND ASSOCIATES, INC-DBA HOMOLY CONSTRUCTION.	Approved	Statutory		\$0.00	\$19,159.00	2	\$110,000.00		
IBIS BAKERY, LLC	Approved	Statutory		\$0.00	\$18,525.00	4	\$250,000.00		
IDYLLIC ENTERPRISES, LLC	Approved	Statutory		\$0.00	\$38,903.00	7	\$273,000.00		
INCITE DESIGN STUDIO, LLC	Approved	Statutory		\$0.00	\$70,662.68	10	\$253,000.00		
INCITE DESIGN STUDIO, LLC	Approved	Statutory		\$0.00	\$27,268.00	3	\$150,000.00		
INSTALLATION AND SERVICE TECHNOLOGIES, INC.	Approved	Statutory		\$0.00	\$346,962.00	60	\$940,000.00		
INTERNATIONAL BUILDERS & CONSULTANTS, INC.	Approved	Statutory		\$0.00	\$27,686.00	3	\$337,500.00		
ITALGRANI ELEVATOR COMPANY	Approved	Statutory		\$0.00	\$232,723.00	25	\$30,000,000.00		
J&A INDUSTRIES, LLC	Approved	Statutory		\$0.00	\$199,244.00	43	\$329,000.00		
JACOB RIEGER & COMPANY, LLC	Approved	Statutory		\$0.00	\$25,563.00	3	\$100,000.00		
JEFF AND JEFF PROMOTIONS LLC	Approved	Statutory		\$0.00	\$46,600.00	5	\$425,000.00		
JOHN DEERE SHARED SERVICES, INC. FKA K&K MACHINE, INC DBA CIONA	Approved	Statutory		\$0.00	\$235,247.00	45	\$100,000.00		
JRI HOLDINGS, INC. (DBA JRI INDUSTRIES, INC.)	Approved	Statutory		\$0.00	\$92,820.00	13	\$5,600,000.00		
KC CROSSROADS HOSPITALITY, LLC	Approved	Statutory		\$0.00	\$98,806.00	17	\$24,670,000.00		
KC DOORS MISSOURI, LLC	Approved	Statutory		\$0.00	\$74,301.00	10	\$460,000.00		
KJB ENTERPRISES, INC, DBA KJB PACKAGING SOLUTIONS	Approved	Statutory		\$0.00	\$15,741.00	3	\$200,000.00		
LAKEWAY PUBLISHERS, INC (DBA PRESS JOURNAL PRINTING)	Approved	Statutory		\$0.00	\$25,507.00	10	\$400,000.00		
LAMMERS CONSULTING GROUP DBA TRICENSION	Approved	Statutory		\$0.00	\$108,675.00	7	\$108,000.00		
LEGGETT & PLATT COMMERCIAL VEHICLE PRODUCTS, INC.	Approved	Statutory		\$0.00	\$155,425.00	25	\$100,000.00		
LEGGETT & PLATT, INCORPORATED	Approved	Statutory		\$0.00	\$52,727.00	10	\$1,200,000.00		



Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
LEGGETT & PLATT, INCORPORATED	Approved	Statutory		\$0.00	\$137,442.48	25	\$100,000.00		
LIKARDA, LLC	Approved	Statutory		\$0.00	\$123,736.00	16	\$517,885.00		
MARYVILLE TIRE PARTNERS LLC	Approved	Statutory		\$0.00	\$139,934.00	26	\$8,500,000.00		
MASCHHOFF FAMILY FOODS, LLC	Approved	Statutory		\$0.00	\$698,501.00	28	\$380,000.00		
MATEJCIC CARR INC DBA MCI CORES, INC.	Approved	Statutory		\$0.00	\$180,711.00	40	\$4,453,000.00		
MEERS ADVERTISING, INC	Approved	Statutory		\$0.00	\$33,225.00	5	\$190,000.00		
MEMORY HEALTHCARE TECHNOLOGIES, LLC	Approved	Statutory		\$0.00	\$38,167.00	9	\$12,000,000.00		
MENARD, INC.	Approved	Statutory		\$0.00	\$537,726.00	129	\$48,632,337.00		
MESSENGER COFFEE, LLC	Approved	Statutory		\$0.00	\$18,639.00	4	\$150,000.00		
MID CONTINENT STEEL & WIRE, INC.	Approved	Statutory		\$0.00	\$349,883.60	91	\$4,918,000.00		
MID-AM BUILDING SUPPLY, INC.	Approved	Statutory		\$0.00	\$81,001.03	20	\$1,837,000.00		
MID-AM METAL FORMING, INC.	Approved	Statutory		\$0.00	\$96,784.00	15	\$1,000,000.00		
MISSOURI ANALYTICAL LABORATORIES, INC.	Approved	Statutory		\$0.00	\$76,254.75	2	\$500,000.00		
MMEC, LLC DBA MIDWEST METALCRAFT & EQUIPMENT COMPANY	Approved	Statutory		\$0.00	\$23,577.00	8	\$150,000.00		
MODERN LITHO, INC.	Approved	Statutory		\$0.00	\$33,146.00	5	\$4,000,000.00		
MORRIS CONVERTING, LLC	Approved	Statutory		\$0.00	\$210,349.00	27	\$3,834,203.00		
NANOPORE DIAGNOSTICS, LLC	Approved	Statutory		\$0.00	\$14,773.00	2	\$100,000.00		
NATIONAL MEDICAL BILLING SERVICES, LLC	Approved	Statutory		\$0.00	\$41,455.00	11	\$213,730.00		
NATIVE DIGITAL LLC	Approved	Statutory		\$0.00	\$59,702.50	6	\$228,100.00		
NEMO MANUFACTURING, INC.	Approved	Statutory		\$0.00	\$45,252.00	8	\$266,000.00		
NEXTPAGE, INC (FKA MAIL PRINT)	Approved	Statutory		\$0.00	\$62,512.00	5	\$3,230,000.00		
NOVACOPY, INC.	Approved	Statutory		\$0.00	\$21,683.00	6	\$900,000.00		

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
O'REILLY HOSPITALITY MANAGEMENT, LLC	Approved	Statutory		\$0.00	\$21,096.00	9	\$6,500,000.00		
PAR-WAY GROUP INC. DBA PAR-WAY TRYSON	Approved	Statutory		\$0.00	\$16,465.00	2	\$2,000,000.00		
PATHFINDER HEALTH INNOVATIONS, INC.	Approved	Statutory		\$0.00	\$426,006.00	21	\$140,000.00		
PEGASUS FINANCIAL INCORPORATED	Approved	Statutory		\$0.00	\$133,674.00	24	\$283,000.00		
PERFECT OUTPUT DBA LASEREQUIPMENT	Approved	Statutory		\$0.00	\$293,425.50	60	\$110,000.00		
PERFECTSIGNS.COM, LLC	Approved	Statutory		\$0.00	\$6,828.00	2	\$200,000.00		
PERFORMANCE FOOD GROUP, INC.	Approved	Statutory		\$0.00	\$49,638.00	4	\$4,900,000.00		
PRIMUS CORPORATION	Approved	Statutory		\$0.00	\$37,058.00	3	\$100,000.00		
PRO FOOD SYSTEMS, INC	Approved	Statutory		\$0.00	\$72,379.00	13	\$700,000.00		
PRO PET, LLC	Approved	Statutory		\$0.00	\$236,358.00	7	\$120,000.00		
QM POWER, INC.	Approved	Statutory		\$0.00	\$740,237.31	74	\$890,000.00		
QUAKER WINDOWS PRODUCTS CO.	Approved	Statutory		\$0.00	\$174,649.00	50	\$1,000,000.00		
QUICK DOUGH INC DBA ROMA PIZZA SHELLS	Approved	Statutory		\$0.00	\$86,999.00	14	\$400,000.00		
RAY-CARROLL COUNTY GRAIN GROWERS, INC.	Approved	Statutory		\$0.00	\$75,190.50	4	\$4,868,480.00		
REALLY GOOD STUFF, LLC	Approved	Statutory		\$0.00	\$187,332.00	44	\$850,000.00		
RE-POLY, LLC	Approved	Statutory		\$0.00	\$437,859.52	75	\$6,000,000.00		
RONNOCO COFFEE, LLC	Approved	Statutory		\$0.00	\$69,520.50	10	\$500,000.00		
RUSSELL STOVER CHOCOLATES, LLC FKA RUSSELL STOVER CANDIES, LLC	Approved	Statutory		\$0.00	\$24,867.00	5	\$240,000.00		
RUSSELL STOVER CHOCOLATES, LLC FKA RUSSELL STOVER CANDIES, LLC	Approved	Statutory		\$0.00	\$200,595.00	25	\$560,000.00		
SCHUTZ CONTAINER SYSTEMS, INC,	Approved	Statutory		\$0.00	\$215,364.00	50	\$18,532,000.00		
SENTIO BIOSCIENCES LLC	Approved	Statutory		\$0.00	\$98,519.00	25	\$4,000,000.00		



Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
SFS ARCHITECTURE, INC.	Approved	Statutory		\$0.00	\$80,332.25	12	\$556,000.00		
SFS ARCHITECTURE, INC.	Approved	Statutory		\$0.00	\$133,119.00	15	\$270,000.00		
SHAMROCK GROUP, LLC	Closed	Statutory		\$0.00	\$117,340.00	30	\$13,000,000.00		
SILGAN PLASTICS CORPORATION	Approved	Statutory		\$0.00	\$772,595.00	120	\$15,594,344.00		
SMITHFIELD FOODS, INC	Approved	Statutory		\$0.00	\$89,699.00	8	\$10,800,000.00		
SPOKE, LLC	Approved	Statutory		\$0.00	\$45,410.38	3	\$125,000.00		
SRC LOGISTICS, INC.	Approved	Statutory		\$0.00	\$239,103.00	49	\$720,000.00		
ST. JOE PETROLEUM CO.	Approved	Statutory		\$0.00	\$25,227.00	3	\$110,000.00		
STARLINE, INC.	Approved	Statutory		\$0.00	\$9,727.00	3	\$1,900,000.00		
STROCO MANUFACTURING, INC	Approved	Statutory		\$0.00	\$96,794.00	14	\$1,364,662.00		
STRUCTURFLEX, LLC	Approved	Statutory		\$0.00	\$24,557.00	3	\$180,000.00		
SUGAR CREEK PACKING CO.	Approved	Statutory		\$0.00	\$260,718.00	70	\$624,367.00		
TARGETED METRICS, LLC	Approved	Statutory		\$0.00	\$1,280,272.00	218	\$5,800,937.00		
THE ANDERSONS, INC	Approved	Statutory		\$0.00	\$84,218.00	15	\$2,700,000.00		
THE G. W. VAN KEPPEL COMPANY	Approved	Statutory		\$0.00	\$449,950.00	33	\$1,757,000.00		
THE MCCLURE CORPORATION DBA MCCLURE ENGINEERING	Approved	Statutory		\$0.00	\$44,021.00	3	\$9,050,000.00		
THE SCOULAR COMPANY	Approved	Statutory		\$0.00	\$16,331.25	4	\$2,100,000.00		
TK ARCHITECTS, INC.	Approved	Statutory		\$0.00	\$58,748.00	10	\$146,200.00		
TNT MACHINE AND FABRICATION	Approved	Statutory		\$0.00	\$16,913.00	3	\$914,000.00		
TRABON PRINTING COMPANY, INC.	Approved	Statutory		\$0.00	\$175,404.63	23	\$8,361,436.00		
TRADERS GENERAL AGENCY, INC.	Approved	Statutory		\$0.00	\$203,960.00	24	\$500,000.00		
TRAILERMAN TRAILERS, INC.	Approved	Statutory		\$0.00	\$26,396.00	11	\$1,200,000.00		
TREKK DESIGN GROUP, LLC	Approved	Statutory		\$0.00	\$106,160.00	16	\$500,000.00		

Company Name/ Requestor Program	Product Status	Mo Works Project Type	Projected Retained Jobs	Authorized Tax Credits	Authorized Withholding Amount	Projected New Jobs	Anticipated Investment	Net General Revenue Benefit Ratio	Value-Added/ GSP in \$
TRIUMPH FOODS, LLC	Approved	Statutory		\$0.00	\$464,827.00	72	\$1,500,000.00		
TRIWEST HEALTHCARE ALLIANCE CORP	Approved	Statutory		\$0.00	\$3,138,024.36	500	\$4,353,289.00		
TROZZOLO CREATIVE RESOURCES, INC.	Approved	Statutory		\$0.00	\$92,106.00	12	\$125,000.00		
TWAIN FINANCIAL PARTNERS HOLDING, LLC	Approved	Statutory		\$0.00	\$252,787.64	20	\$300,000.00		
VERVE DESIGN STUDIO, INC.	Approved	Statutory		\$0.00	\$60,935.00	10	\$400,000.00		
VIEWTECH SYSTEMS OF AMERICA LLC	Approved	Statutory		\$0.00	\$12,924.00	2	\$200,000.00		
VITAL FARMS OF MISSOURI, LLC	Approved	Statutory		\$0.00	\$228,295.00	50	\$10,650,000.00		
WATERLOO INDUSTRIES, INC.	Approved	Statutory		\$0.00	\$84,278.00	18	\$13,400,000.00		
WATSON METAL MASTERS, INC.	Approved	Statutory		\$0.00	\$314,030.41	77	\$4,870,930.00		
WATSON METAL MASTERS, INC.	Approved	Statutory		\$0.00	\$113,316.00	16	\$4,600,000.00		
WILBERT FUNERAL SERVICES, INC.	Approved	Statutory		\$0.00	\$17,136.64	3	\$1,500,000.00		
WILLIAM D SHANNON CONSULTING, LLC DBA BIORANKINGS	Approved	Statutory		\$0.00	\$46,305.00	3	\$100,000.00		
WINCO FIREWORKS INTERNATIONAL, LLC	Approved	Statutory		\$0.00	\$411,818.00	38	\$4,088,860.00		
XPO LOGISTICS, INC	Approved	Statutory		\$0.00	\$209,316.87	32	\$373,000.00		
				\$0.00	\$29,232,711.71	4,443	\$605,923,248.00	Avg: 0.00	
			17,622	\$330,223,410.77	\$311,139,173.24	27,894	\$7,082,951,474.00	Avg: 5.02	\$39,719,416,661.00



## TAX CREDIT ANALYSIS

<b>Program Name:</b> Missouri Works--Business Incentives																														
<b>Department:</b> Economic Development	<b>Contact Name &amp; No.:</b> Brenda Horstman 751-3713	<b>Date:</b> January 2017																												
<b>Program Category:</b> Business Recruitment	<b>Type:</b> Tax Credit <input checked="" type="checkbox"/> Other (specify) <input type="checkbox"/> Also retention of withholding tax of new jobs.																													
<b>Statutory Authority:</b> 620.2000 to 620.2020	<b>Applicable Taxes:</b> Income tax, bank tax, insurance premium tax, other financial institutions tax																													
<b>Program Description and Eligibility Requirements:</b> To qualify, a company must create or retain a minimum number of new jobs at the project facility with average wages of 80%, 90%, 120% or 140% of the county average wage and must offer and pay at least 50% of the health insurance premiums. For-profit and non-profit businesses except for gambling, store front consumer-based retail trade establishments, food and drinking places, public utilities, educational services, religious organizations, public administration, ethanol distillation or production, biodiesel production, healthcare and social services, companies that are delinquent in payment of any nonprotested taxes or other payments, and businesses that have filed or have publicly announced their intention to file for bankruptcy, unless certain requirements are met.																														
<b>Explanation of How Award is Computed:</b> Entitlement <input checked="" type="checkbox"/> Discretionary <input checked="" type="checkbox"/> Zone Works (2 new jobs, 80% of county average wage, \$100,000 investment, located in Enhanced Enterprise Zone) and Rural Works (2 new jobs, 90% of county average wage, \$100,000 investment located in a rural county) provide benefits of retention of 100% of the withholdings of the new jobs for 5-6 years. Statewide Works (10 new jobs, 90% of county average wage) provides benefits of retention of withholdings or a combination of retention of withholdings and tax credits for up 9% of payroll on the new jobs. Mega Works 120 and 140 (100 new jobs, 120% and 140% of county average wage respectively) provide benefits of a combination retention of withholdings and tax credits totaling from 6 to 7% respectively up to 9% of payroll of the new jobs. Retention Works provides benefits of the retention of withholding tax for up to 100% of the withholdings of the new jobs for up to 10 years.																														
<b>Program Cap:</b> Cumulative \$ _____ (remainder of cumulative cap) \$ _____ Annual \$106 million (FY14), \$111 million (FY15), \$116 million FY16 forward on tax credits _____ None _____																														
<b>Explanation of cap:</b> These caps include the authorized amounts for the 4 programs (Quality Jobs, Enhanced Enterprise Zone, Rebuilding Communities, and Development Tax Credit) that Missouri Works is replacing. There is no																														
<b>Explanation of Expiration of Authority:</b> Missouri Works sunsets August 28, 2019.																														
<b>Specific Provisions:</b> (if applicable) Carry forward _____ years Carry Back _____ years Refundable <input checked="" type="checkbox"/> Sellable/Assignable <input checked="" type="checkbox"/> Additional Federal Deductions Available _____																														
<b>Comments on Specific Provisions:</b>																														
	<b>FY 2014 ACTUAL</b>	<b>FY 2015 ACTUAL</b>	<b>FY 2016 ACTUAL</b>	<b>FY 2017 (year to date)</b>	<b>FY 2017 (Full Year)</b>	<b>FY 2018 (budget year)</b>																								
Certificates Issued (#)	0	0	4	12	75	81																								
Projects (#)	133	150	136	71	140	140																								
Amount Authorized	\$116,445,144	\$288,867,941	\$114,719,436	\$117,824,678	\$118,222,294	\$136,155,879																								
Amount Issued	\$146,923	\$3,588,785	\$23,741,677	\$10,618,703	\$72,885,551	\$81,152,646																								
Amount Redeemed	\$146,923	\$3,588,785	\$12,075,789	\$20,230,621	\$69,241,273	\$77,095,014																								
FY 2016 EST. Outstanding	\$11,665,888.40		FY 2016 EST. Amount Authorized but Unissued		\$464,103,631.45																									
<b>HISTORICAL AND PROJECTED INFORMATION</b>																														
<table border="1" style="margin-top: 10px; width: 100%; text-align: center;"> <caption>Historical and Projected Information Data</caption> <thead> <tr> <th>Category</th> <th>FY 2014</th> <th>FY 2015</th> <th>FY 2016</th> <th>FY 2017</th> <th>FY 2018</th> </tr> </thead> <tbody> <tr> <td>Amount Authorized</td> <td>\$116,445,144</td> <td>\$288,867,941</td> <td>\$114,719,436</td> <td>\$117,824,678</td> <td>\$136,155,879</td> </tr> <tr> <td>Amount Issued</td> <td>\$146,923</td> <td>\$3,588,785</td> <td>\$23,741,677</td> <td>\$10,618,703</td> <td>\$81,152,646</td> </tr> <tr> <td>Amount Redeemed</td> <td>\$146,923</td> <td>\$3,588,785</td> <td>\$12,075,789</td> <td>\$20,230,621</td> <td>\$77,095,014</td> </tr> </tbody> </table>							Category	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	Amount Authorized	\$116,445,144	\$288,867,941	\$114,719,436	\$117,824,678	\$136,155,879	Amount Issued	\$146,923	\$3,588,785	\$23,741,677	\$10,618,703	\$81,152,646	Amount Redeemed	\$146,923	\$3,588,785	\$12,075,789	\$20,230,621	\$77,095,014
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<b>Comments on Historical and Projected Information:</b> : As of the end of FY2016, the total amount Authorized for MO Works since the beginning of the program is \$ 547,096,911.76 .After FY15, there was an additional \$27,271,577 auth for FY14 projects due to additional jobs being created above expected amounts.A total of \$57,983,660 has been disqualified or withdrawn. Total issued amount for the program as of the end of FY16, \$ 27,475,688.78 . Total redeemed as of the end of FY16 is \$ 15,809,800.38																														

**Program Name:** Missouri Works--Business Incentives**BENEFIT: COST ANALYSIS (includes only state revenue impacts)**

	FY 2016 ACTIVITY	Other Fiscal Period (10-Years)
<b>BENEFITS</b>		
Direct Fiscal Benefits	\$22,862,543	\$253,297,494
Indirect Fiscal Benefits	\$14,375,581	\$159,269,190
<b>Total</b>	<b>\$37,238,124</b>	<b>\$412,566,684</b>
<b>COSTS</b>		
Direct Fiscal Costs	\$19,119,906	\$109,428,953
Indirect Fiscal Costs	0	\$0
<b>Total</b>	<b>\$19,119,906</b>	<b>\$109,428,953</b>
<b>BENEFIT: COST</b>	<b>1.95</b>	<b>3.77</b>

**Derivation of Benefits:**

Investment: (a) \$1,343,260,071 in Non-Residential Investment spending over years 2016-2017.

Employment: (a) 7,628 jobs scaled up over four years in various Manufacturing and Service sectors at average wage rates in 2016-2025.

Other Assumptions: (a) real wage growth starting in 2017.

Incentives/Credits: (a) \$114,719,436 in Missouri Works tax credits over years 2016-2021.

Impacts occur Statewide. All Values in Constant Dollars. Assumptions provided by DED. Estimated using REMI.

The multi-year fiscal Benefit-Cost Ratio is 2.98 when other program incentives (Customized Job Training, BUILD) are included.

**Other Benefits:****In FY-2016, every dollar of auth. program tax credits returns**

\$31.96 in new personal income totaling \$611.16 million

\$48.49 in new value-added/GSP totaling \$927.07 million

\$82.15 in new economic output totaling \$1,570.64 million

**Over 10 YEARS, every dollar of auth. program tax credits returns**

\$121.90 in new personal income totaling \$13,339.47 million

\$175.94 in new value-added/GSP totaling \$19,252.88 million

\$295.75 in new economic output totaling \$32,363.87 million

**PERFORMANCE MEASURE(S)****Permanent New Jobs Created****Comments on Performance Measure: FY2014 is the first year of the program.**

The estimated number of jobs is the total projected for all projects for which DED issued benefits during FY14, FY15, and FY16. The actual number is the actual number of jobs reported by those projects issued benefits during FY14, FY15 and FY16. Companies have 2 years of authorization to create the statutory threshold number of jobs and ramp up over time. Many of the jobs estimated will be reported as actual in later years. These numbers do not include retained projects in the Retention category of the program.